

Teneo Linguistics Company – "The Five Ts" Process

Because Teneo Linguistics Company has been in business for 15 years, we've developed and fine-tuned our internal process for working with new clients. This process is called "The Five Ts."

- 1. **Touch**: In our initial conversation, we learn about your language needs and how we can support your business. Together, we will see if we're a good match.
- 2. **Team**: A hand-picked, experienced team will become acquainted with you and your project(s) to construct innovative ideas and solutions, and foster a meaningful partnership. We believe the best results come from strong partnerships focused on long-term success.
- 3. **Tailor**: We create a unique plan based on excellence and high performance specific to you. Your dedicated team will dive into our best practices and work collaboratively to finalize a formula that creates value for your company.
- 4. **Translate**: With our reliable quality, impeccable customer service, and tailored processes, we ensure your project is progressing in a timely manner, and exactly to the specifications we determined together.
- 5. **Trust**: We believe in doing the right thing, honesty, and transparency, and promise to honor that commitment to all customers and our community every day. We foster a culture of gratitude and appreciate every client and opportunity.

TLC is a certified small, woman-owned business that has shaped its success by living the four core values of Excellence, Partnership, Integrity, and Gratitude.