



Teneo Linguistics Company (TLC) delivers mission-focused language and cultural capabilities that directly support U.S. national security, defense, and law enforcement operations. For over 17 years, TLC has ensured that no mission is hindered by language barriers. Our linguists and subject matter experts provide precise, secure, and rapid translation, interpreting, transcription, and accessibility services across more than 200 languages.

## Core Competencies

- **Managed Translation Services:** Translation 360<sup>®</sup>, delivering reduced costs through economies of scale, rapid and secure processing to meet operational timelines, and full control over content.
- **Translation & Localization:** Technical, legal, medical, and intelligence content rendered accurately into 200+ languages with terminology consistency.
- **Interpreting:** On-site, over-the-phone (OPI), and video-remote (VRI) interpreting, including ASL, supporting exercises, briefings, and interagency engagements.
- **Transcription:** Certified verbatim transcription for hearings, intelligence reports, and field interviews, enabling accurate analysis and evidentiary use.
- **Accessibility:** Section 508 compliance and digital accessibility audits to ensure all mission content is fully accessible.
- **Language Testing:** Proficiency assessments to certify staff readiness and support government hiring initiatives.

## Contact Us

**Hana Lorenzo, TLC Founder & CEO**

### TLC Headquarters:

3010 W Park Row Dr, Pantego, TX 76013

### TLC - D.C. Office

2461 Eisenhower Ave, Alexandria, VA 22331

817-441-9974 | hana@tlctranslation.com

www.tlctranslation.com

# Capabilities Statement

**DUNS: 781100149**

**CAGE: 4G5D2**

**GSA: GS-10F-0234W**

**UEI: ZGCANTARFEN4**

## Key Performance Metrics

- **40% cost reduction with use of technology.**
- **<1% error rate across all deliverables.**
- **100% on-time delivery for all projects.**

## NAICS Codes

- 541930 – Translation and interpreting Services
- 541910 – Marketing Research & Public Opinion Polling
- 541611 – Administrative Management & Consulting
- 541690 – Other Scientific & Technical Consulting Services

## Certifications

### Quality:

ISO 17100:2015

ISO 9001:2015

ISO 27001:2022

### Socioeconomic:

WOSB

WBENC

HUB

**State DBE/WBE certifications in: IL, MD, MA, PA, TN, TX**

## Key Differentiators

- **Mission-Focused:** Extensive experience supporting defense, intelligence, and homeland security, humanitarian, and other missions.
- **Security & Quality:** DoD-level confidentiality and QA with accuracy exceeding 99%.
- **Cost Efficiency:** Translation memory tools deliver 40% cost savings on recurring work.
- **Agile & Scalable:** SBA-certified WOSB with cleared personnel and surge capacity to meet operational demands.
- **Proven Record:** Hundreds of projects delivered on time; trusted by federal and state partners, Primes, and large commercial businesses.

## Past Performance

- **HHS:** Rapid response language support services for humanitarian crises.
- **Justice & Law Enforcement:** Certified translations and transcripts for DOJ, DEA case files, FBI investigations, and federal court proceedings.
- **Defense & Intelligence:** Translation and interpreting of technical content, both CONUS and OCONUS (subcontractor).
- **Other Federal Agencies:** Multilingual content and 508-compliant documentation for HHS, DOL, and State Department programs.